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Microsoft Partner

SAP Gold Partner

The best of both worlds

MICROSOFT & SAP -
THE DIGITAL CLIP

We merge the SAP and Microsoft worlds. Our teams from the Microsoft Competence Centre and the SAP Hub combine the two technologies in such a way that you can access the data in the SAP application directly in the familiar user-friendly Microsoft front end and work in the best possible way without media disruption. You get The Best of Both: SAP and Microsoft.

Our goal is to give you tools to work easily and effectively. The focus is always on the user's tasks, not on programmes, systems or technologies. In doing so, we use existing functions, standards and security mechanisms and optimise investments already made.

Your advantages

- No redundant data storage in the company
- Decisions based on current data Direct access
- Work anytime and anywhere
- Use of standards
- S/4HANA as the leading system
- Use of all Microsoft Office functions on an SAP basis
- Enrichment of the functionalities of both worlds
- Enhancement through e.g. document management, mobile device support, etc.

Already implemented examples

Document management
All documents belonging to a policy are filed only once and supplemented by Microsoft functionalities (workflows, metadata etc.)

Process optimisation
Integration of Microsoft Planner, Excel and Outlook in SAP for reminders, data exchange and release processes

Time booking
SAP Fiori time recording in the familiar, simple Teams environment

Field Service Compass
All relevant data and functions that field workers need made available in one app

Digital application process
The entire application process - from applicant search to signature - without process and media breaks

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Implemented application example: Document management at insurance companies

All documents belonging to a policy are stored only once in SAP Reinsurance and supplemented by metadata in Microsoft SharePoint. Data access is authenticated via HTTPS tunnels using Active Directory and Access Tokens. In no case is the backend published to the outside. In this way, the company was able to optimally adapt to the market and the needs of its customers.

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Implemented application example: Process optimisation

For the sales process and its renewals, SAP master data was linked with Microsoft Planner, Excel and Outlook in order to be able to exchange data automatically and to be able to display reminders and approval processes in the Microsoft world. This means an enormous increase in flexibility and effectiveness for the company.
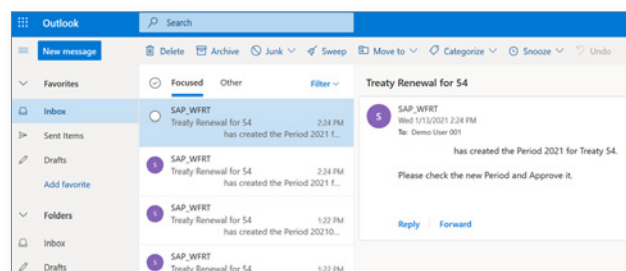

Master data in SAP
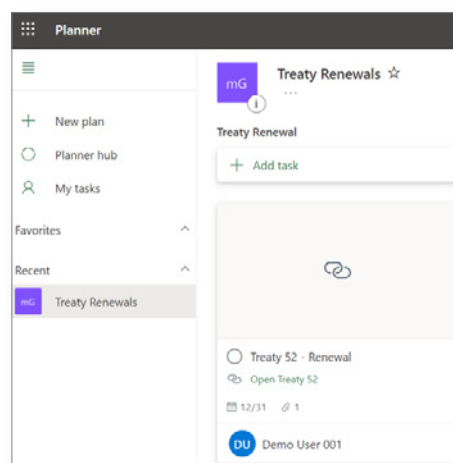
Simple reminder for renewals in MS Planner

Data exchange (import, export) between SAP & M365 via MS Excel Add-in

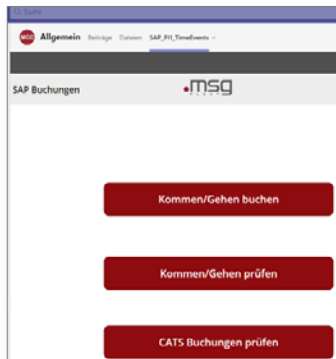Approvals via Outlook with automatic notification of all colleagues involved

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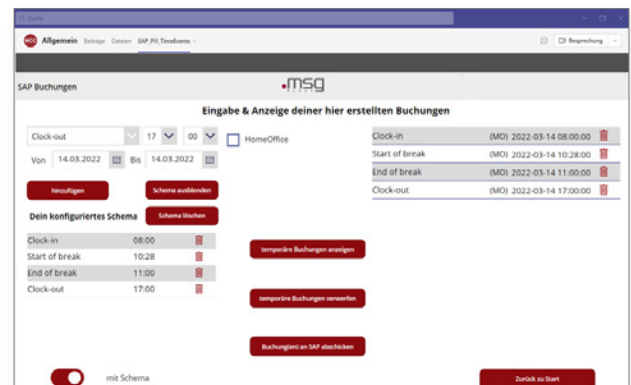# MICROSOFT & SAP - THE DIGITAL CLIP

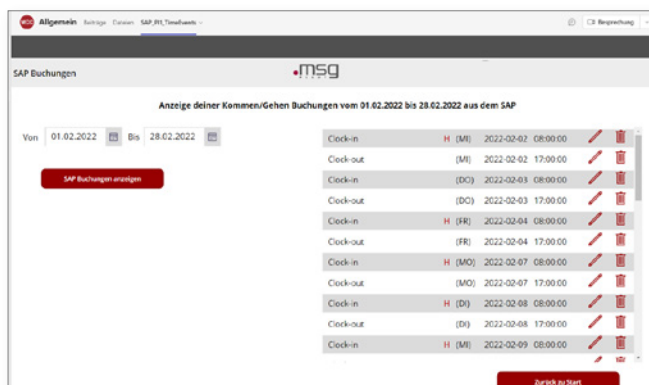## Implemented application example: Time booking

Fiori time booking is simple and effective via Microsoft Teams. Users are only shown those fields that they actually need. This shortens the time recording process enormously.
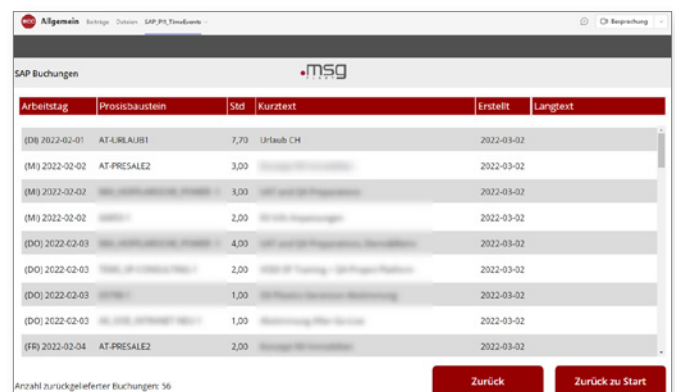

Data entry in SAP Fiori, presentation in MS Teams

Input and display of time bookings

Check coming and going times

Display of the bookings

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Implemented application example: Field service compass

All relevant data and functions that field staff need are presented in one app and are device-independent for mobile and desktop. In this way, the field staff were optimally supported.

Calculator

- „Flows" Workflow Management

Preparation

- SAP Prices & Conditions
- SAP Customer Statistics
- SAP Customer Master Data
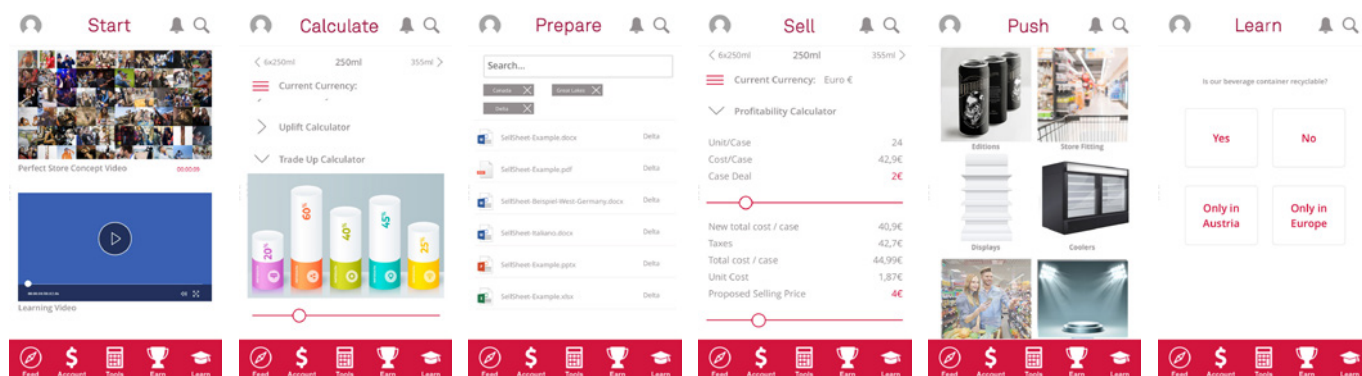
Log Book

- CRM

Trainer

Collaboration

- Authorisation concept

Editor

- „SP" Marketing Dokumente

Newsletter

- Company News
- Learning Platform

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Implemented application example: digital application process

Challenges

- Large number of application platforms available - search difficult and time-consuming
- Large-scale use of personnel consultants necessary
- Multiple media and process breaks in the search for applicants
- Timelines are not always respected
- Negative external effect of the company on applicants
- Manual and error-prone maintenance of redundant data sets
- Time-consuming and labour-intensive handling of the processes

Requirements for the solution

- Integration between the Microsoft Office world and the core systems
- Networking and automation of data processes
- Easily adaptable to new challenges of the new working world (integration of new processes easily possible)
- Display and evaluation of the key figures via dashboard

The goal is to merge the office and core systems into *one* information source.

The applicant is the focus, tools and processes support the applicant on their journey into the company.

Ideal solution

- Direct use of the available application platforms - searching by means of AI for suitable applicants
- Automated digital handling of the entire application process without process and media discontinuities
- Dynamic behaviour as an employer towards applicants
- Networking of existing processes, tools and data

Employee recruitment is one of the first points of contact our employees have with the company.

A professional and digitally developed process directly increases the attractiveness on the market. New and innovative ways inspire not only existing but also future employees.